

Press Release

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TAMCO Switchgear Wins USD 85 million Order in Qatar

***Largest single contract by L&T's Subsidiary in GCC;
good reference on capability to execute high value,
large scale projects in other countries***

Mumbai, May 2, 2013: L&T's Malaysia based switchgear subsidiary, Tamco Switchgear, won its largest single order from Qatar General Electricity and Water Corporation (KAHRAMAA) - the sole distributor of water and electricity in Qatar.

Tamco will manufacture and supply 11kV Vacuum Circuit Breakers (VCBs) over a two-year period to distribution stations across Qatar.

Tamco, market leaders in the Medium Voltage category in Malaysia, won the order for indoor switchgear panels against international competitors, including Korean and European firms. Mr. S. C. Bhargava, Chairman Tamco Switchgear and Senior Vice President & Head of L&T Electrical & Automation said, "We have had split orders for many projects in Qatar in the past. This complete order has come as a testimonial of customer's confidence in our Medium Voltage capability to meet the demands of large scale projects."

Mr. Bhargava added that KAHRAMAA conforms to the highest local and international health, safety and environmental standards.

Tamco has supplied switchgear panels to many prestigious projects and national assets in Qatar including Lusail Utility Tunnels, Lekhwiya Sports Stadium, Khalifa Stadium, Khalifa Sports City ASEAN Games Village, Qatar Foundation, Doha West Sewage Water Treatment Plant etc.

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About Tamco Switchgear:

Tamco Switchgear Malaysia offers electrical distribution and control solutions in the medium and low voltage range to industries and utilities in South-East Asia, Middle East, Africa and Australia with manufacturing facilities in Malaysia, Indonesia and Australia. A part of L&T Electrical & Automation, Tamco is a multi-ethnic organization that strives for business excellence and customer satisfaction through its indigenous technology and focus on quality and after sales service.

L&T Background:

Larsen & Toubro is a **USD 13.5 billion** technology, engineering, construction, manufacturing and financial services conglomerate, with global operations. It is ranked 4th in the global list of Green Companies in the industrial sector by the reputed international magazine *Newsweek*, and ranked the world's 9th Most Innovative Company by *Forbes International*. L&T is one of the largest and most respected companies in India's private sector. A strong, customer-focused approach and the constant quest for top-class quality have enabled L&T to attain and sustain leadership in its major lines of business over seven decades.