



PRESS RELEASE

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LARSEN & TOUBRO LIMITED

Bakhtawar, Ground Floor

Nariman Point, Mumbai 400 021

Tel: 91 22 6658 5100

Fax: 91 22 6658 5146/ 150

L&T Inaugurates Automation Campus at Navi Mumbai

‘Unnati’ houses new Automation Systems Centre

Mumbai, October 19, 2007: Larsen & Toubro Limited (L&T), Indian’s leading technology, engineering and construction organisation, today inaugurated its new Automation Campus on a 5-acre plot along with a new building, Unnati, with floor space area of more than 100,000 sq. ft. at Mahape in Navi Mumbai. L&T has thus doubled the existing capacity of its Automation Systems Centre.

The Automation Campus has been built to develop it as a centre of excellence for automation business. L&T’s Chairman & Managing Director, Mr. A. M. Naik and President – Operations & Member of the Board, Mr. R. N. Mukhija, unveiled the plaques to declare open the campus and automation facility respectively in the presence of key customers including those from international companies, technology partners, delegates, business associates, company’s senior executives and employees.

Mr. Naik said, “Our expansion plans and creation of centres of excellence are in line with the ongoing and anticipated growth in automation and system integration business. We are, therefore, creating base infrastructure with a long-term perspective in mind. The new capacity at Mahape will help L&T’s automation business achieve the revenue target of our strategic growth plan and cater to new emerging segments.”

On this occasion, Mr. Mukhija said, “Our automation business has been consistently growing over the last few years registering a robust CAGR of around 35 to 40%. This is going to increase further and, therefore, we need additional capacity. The new facility will enhance productivity and help meet the growing requirements of India and international markets. By 2009-10, we expect to grow this business to over Rs. 800 crore.”

L&T automation business has recently started operations in the Free Trade Zone at Jebel Ali in Dubai and successfully conducted integrated Factory Acceptance Test (i-FAT) for Reliance East-West gas pipeline project.

Besides strengthening its position in the existing market segments like oil & gas, water, cement and metal, L&T’s automation business plans to leverage the emerging opportunities in the infrastructure sector comprising airports, metro rail, highways etc. and power distribution segment through newer partnerships with technology leaders. Energy management is another key thrust area for the business.

A Technology Centre is being established at the new facility to facilitate development of domain knowledge in many of these areas, software products for specific applications and absorption of new technologies. Further, to ensure high level of responsiveness and cater to customers in different time zones, an offshore development centre with STPI certification is being put in place.

The Automation Campus includes a 25,000 sq. ft. Systems Integration Centre that is equipped with Forced Draft Ventilation system to ensure dust free ambience. The building is equipped with modern amenities like access control, building management system comprising zone-controlled air-conditioning, energy-efficient lighting, roof-top garden and recreation area with a state-of-the-art gymnasium.

About L&T

Larsen & Toubro Limited is a USD 5 billion technology, engineering and construction company, with global operations. It is one of the largest and most respected companies in India's private sector.

A strong, customer-focussed approach and the constant quest for top-class quality have enabled L&T to attain and sustain leadership in its major lines of business over seven decades.

