

SNS India's Best CEO in Infra & Engineering

Business Today-PricewaterhouseCoopers ranking SNS overseeing order book exceeding Rs 3.5 lakh crore

L&T's CEO & MD Mr S N Subrahmanyan has been named the Best CEO in the infrastructure & engineering segment in the latest ranking by *Business Today*-PricewaterhouseCoopers.

Announcing the ranking, *Business Today* stated that SNS "is constructing a new L&T that remains true to its core, yet takes on new stripes that make it a more relevant organisation for the times", and that his "track record made it relatively easy for the jury to declare him the winner".

SNS' leadership prowess has been demonstrated in many ways. The rise of services business within the Group with margins beefier than the core business. The 2019 acquisition of Mindtree. The growth of the formerly tiny solar EPC, which is now winning GW-scale orders, as well as the growing infrastructure and hydrocarbon businesses.

Having grown with L&T, which he joined in 1984, SNS understands its nitty-gritties. The Company is going strong despite the impact of the pandemic, and that is also a testimony to SNS' leadership. During this trying time, not only have mega onsite projects been delivered on time, but significant orders have been won.



Business Today states that the pandemic has rendered the role of the CEO even more crucial. As the India findings of this survey show, most CEOs have goals related to customer satisfaction, employee engagement and automation or digitisation included in their long-term strategy.

This year's winners demonstrate not just strategic vision and the ability to make course corrections as market dynamics change, but also a keenness to understand deeply what the customer wants while being empathetic to the needs of the employees at a time when the pandemic has threatened to upend people's lives.

In recent times, SNS has been recognised with several prestigious honours, such as featuring in the Top 50 Utilities Leaders in the GCC 2021 and *Construction Week*'s Power 100 Ranking for 2021.